

Technical Sales Support

- **Long term Sales Career prospects;**
- **Local respected family owned and operated business for over 45 years;**
- **Annual staff and family events;**
- **Staff discounts across the Dowdens Group;**
- **Lifestyle program;**
- **Corporate Health Insurance discounts.**

Dowdens Pumping and Water Treatment have been supplying, installing, servicing and maintaining pumping, pool and water treatment equipment for over 45 years. As a locally owned and operated business, we have the capabilities and expertise to provide our customers with purpose engineered solutions and results.

We pride ourselves on our company values, culture and promote a lifestyle balance that supports you to manage your career and ambitions on one hand; and your health, happiness, leisure and family on the other.

If you're an enthusiastic individual this is a fantastic opportunity to broaden your knowledge of the pumping and water treatment industry whilst developing and enhancing your skills to provide the right solutions and advice to our clients.

Candidates will require the ability to:

- Provide exceptional customer service experiences by consistently managing Client expectations
- Provide technical support to internal sales staff
- Prepare quotations for internal and external customers based on a design
- Develop and maintain sales skills, market, technical and product knowledge
- Effectively utilise CRM system
- Adhere to strict manual handling, safety standards, corporate work procedures and policies.

To be eligible for this position, candidates must:

- Have minimum three years' experience in the pumping industry with knowledge of:
 - Pumps and pumping equipment;
 - Pipes, valves and fittings.;
 - Water treatment and filtration Equipment;
 - Ability to design pumping/water treatment systems.
- Mechanical trade and/or engineering degree is an advantage.
- Previous sales experience an advantage.
- Knowledge of the Queensland Mining Industry is an advantage.
- Be presentable, reliable and passionate about providing exceptional customer service.
- Be able to multitask, prioritise and have strong attention to detail.
- Be computer literate and have high technology and communication skills.
- Hold a current driver's license.

- Be legally permitted to work in Australia.

Shortlisted candidates may be required to undertake an assessment relative to the role to demonstrate their knowledge and ability. Only shortlisted candidates will be contacted.